

## Mercure Pontianak Rates

Mercure Pontianak shall provide to **BPK Prov Kalbar** by the rates as set out below, for their personnel's' business use.

All rates are per room, per night, and apply for the number of persons shown. Rates are room only unless indicated otherwise.

Extra beds are available for some room categories for additional charge **Rp. 320.000** as add the additional fee

Rates are for individual travel and not applicable for groups.

All rates are subject to applicable service and tax.

### Mercure Pontianak (RID: 6925 )

Jl. Jendral Ahmad Yani No. 91

78124 – Pontianak

Indonesia

Phone: +(62)561 – 577 888

Fax: +(62)561 - 768833

Email: sm1@mercurepontianak.com

Hotel contact: +(62)8115703157

Room type	Beginning Date	Ending Date	Rack Rate	Contract Rate	Special Event
Superior Single / Double	01/01/2015	29/12/2015	Rp.1.144.105	Rp.485.000	Imlek , Cap Gomeh and New Year Eve
Deluxe Single / Double	01/01/2015	29/12/2015	Rp. 1.503.205	Rp.786.374	
Business Suite	01/01/2015	29/12/2015	Rp.3.944.105	Rp.2.181.174	
Executive Suite	01/01/2015	29/12/2015	Rp.4.819.105	Rp.2.681.174	

The above rates are non commissionable.

The rates cover (the accommodation for one or two persons / per room, the breakfast). These agreed rates are inclusive of any taxes identified in this Agreement . Should the applicable VAT rate and any other taxes and levies as imposed by governmental and/or regulatory bodies, and included in the negotiated rates, increase or decrease after the conclusion of this agreement, the rates granted by Accor to **BPK Prov Kalbar** will be readjusted accordingly.

This Agreement starts on January 01, 2015 until December 29, 2015 unless it is terminated in accordance with its terms.

Kindly return the signed duplicate copy of this agreement to us within 21 days from the date of issue after which this offer shall be deemed to be null and void. Should you need any further information and assistance, please do not hesitate to contact us.

Date : 21 January 2015

Sincerely yours,



**Leni Febriani**

Sales Executive

Mobile : 0811 576 302

Email : [se2@mercurepontianak.com](mailto:se2@mercurepontianak.com)

Acknowledged by

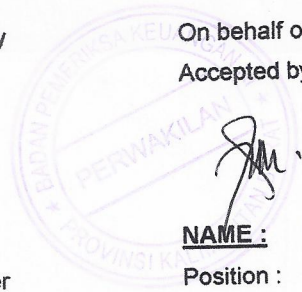


**Subakir**

General Manager

On behalf of :

Accepted by



**NAME :** Supadi  
**Position :** Plh. Ka. Sekretariat Prov.

**Company :** **BPK Prov Kalbar**

Stamp

## Mercure Pontianak Rates

### Terms and Conditions

#### Rates Restriction

1. All rates are quoted in the local currency, inclusive of 21% government tax and service charge, and breakfast.
2. The rates granted are confidential to Mercure Pontianak and the Client
3. We are pleased to supply accommodation for the period of the contract, however during some special event periods, the promotional rates maybe offered to the general public. Surcharges may apply for these periods **(See the Special Event on the rate Column)**
4. Rates quoted overleaf are net and non commissionable
5. Rates may change due to any changes in economical stability.
6. The offer outlined in this submission will not be available until a written acceptance has been forwarded to the relevant Account Manager, **but by booking rooms at Mercure Pontianak with this specific contract and rate, we understand that the contract is approved.**

#### Reservation Policies

1. Rate is applicable upon receiving advance reservation from your office. In case no prior reservation has been made, presentation of a guarantee letter from your company or company ID card is required, otherwise the published rate shall apply.
2. Room reservation is subject to availability and confirmation of the respective hotel upon time of reservation, therefore advance reservation is advisable.
3. Confirmed reservation will be held only until 12 PM at noon local time, unless the reservation is reconfirmed by the Guarantee Letter mentioning that no show fee can be charged.

#### Room Request

1. Room request is subject to the availability at the mutual agreed rate between the company and the hotel.
2. The company shall direct all reservations to the 0561-577888- ext.116, or 0561 - 768833 (Fax) or email [reservation@mercurepontianak.com](mailto:reservation@mercurepontianak.com)

#### Cancellation and No Show Policy

1. Cancellation should be received in writing by the hotel reservation department at least 24 hours before the arrival date.
2. All "no-shows" and reservations not cancelled will be charged at the full contract rate for the first night only.

#### Check-In and Check - Out Procedure

Check-in time is from 02.00 PM and check-out time is at 12.00 noon. Extension of check-out time until 18.00 hours is subject to space availability and will be charged 50% based on contract rates. Check-out after 18.00 hours is subject to one night room charge at contracted rate.

#### Tax & Service Charge

The hotel reserves the right to adjust the rates here in agreed without notice in the event of tax alteration by government and service charge amendments.

#### Billing Procedures

Advance deposit is required upon check-in for personal expenses.

#### Credit Facilities

1. In the event you may choose to establish credit facilities with our hotel, credit application form for approval is available upon request.
2. Credit facilities will only be granted once satisfactory credit references have been received and approved. Application for credit should be made at least 15 working days before a guest's stay.
3. Credit terms are payment on receipt of invoice. Failure to issue payment within these terms may result in credit facilities being withdrawn.

#### Payment

1. Payment method must be stated at the time of booking.
2. Payment will be made by the guest on departure, at the Hotel By cash or accepted credit cards (Visa, Master Card, American Express, JCB and Dinners Card).
3. In case you do not have existing credit facilities with the hotel, reservations can only be accepted with prepayment of one night deposit. Payment in full for all charges must be settled before check-out in cash or by credit card unless separate written credit arrangements have been agreed by both parties.
4. All payment must be made either direct to Mercure Pontianak or to

PT. JOSH AND TASANI LESTARI  
BANK BCA CABANG AHMAD YANI  
A/C Number:  
029.158.7991 (IDR)

PT. JOSH AND TASANI LESTARI  
BANK MANDIRI CABANG TANJUNG PURA I  
A/C Number:  
146.00.0233333.9 ( IDR )

#### Children Policy

Mercure : Free accommodation and breakfast for two children up to 16 years old sharing a room with guardians, using existing bedding and/or up to one extra bed.

**ECPAT Program (End child prostitution, child pornography, and trafficking of children for sexual purposes).**

Mercure Pontianak and (BPK Prov Kalbar) commonly repudiate the commercial sexual exploitation of children.



**CONFIDENTIAL CONTRACT RATE**  
**( Valid from January 2<sup>st</sup> – December 30<sup>st</sup>, 2015 )**

Pontianak, 6 April 2015

Company : BPK Prop. Kalbar  
 Address : Jl. A. Yani I  
           Pontianak  
 Phone / Fax : 085227155433  
 Attn : Bpk. Surachman / Bpk. Agus

*" WARMEST GREETING FROM GRAND MAHKOTA HOTEL PONTIANAK "*

Thank for your kind attention and support towards to **Grand Mahkota Hotel Pontianak**  
*"Hotel with a good heart"*.

We are pleased to offer you special contract rate for your business with as follow:

TYPE OF ROOM	No. of Room Available	PUBLISHED RATES Single/Double	CONTRACT RATES Single/Double
Standard Double	20 Room	Rp. 655.000Net/R/N	Rp. 400.000,-Net/R/N
Superior Double	29 Room	Rp. 715.500Net/R/N	Rp. 430.000,-Net/R/N
Superior Twin	31 Room	Rp. 715.500Net/R/N	Rp. 430.000,-Net/R/N
Deluxe Double	20 Room	Rp. 776.000Net/R/N	Rp. 430.000,-Net/R/N
Junior Suite	2 Room	Rp. 1.502.000Net/R/N	Rp. 1.100.000,-Net/R/N
Executive Suite	2 Room	Rp. 1.744.000Net/R/N	Rp. 1.100.000,-Net/R/N
Extra Bed		Rp. 261.750Net/Unit/N	Rp. 250.000,-Net/Unit/N

*Please note that we have limited number of twin bedded rooms*

The above contract rates are net and inclusive of:

- 21% Government Tax & Service Charge
- Welcome Drink
- Daily Breakfast for 2 person
- Afternoon Tea for guest who stay in Deluxe & Suite Room
- Tea & Coffee making facility in the room
- Daily two Bottles of Mineral Water
- Free Return transfer ( Airport – Hotel – Airport ) minimum 2 nights Stay

**Reservation & Payment Policy:**

- All room reservation should be guaranteed with Deposit payment 50% before guest check in and payment should be settle before guest check out
- Credit facilities have been agreed by both parties with letter of agreement
- Guaranteed Letter for credit payment should be received before guest check in
- Payment should be settled by cash or transfer to:
 

<b>( Payment by LS )</b> <b>PT. CITRA PUTRA REALTY</b> MANDIRI Cabang Sidas Pontianak No Rek : 146.00.0664.051.5	<b>( Payment by cash )</b> <b>PT. CITRA PUTRA MANDIRI</b> BCA Cabang Utama No Rek : 029.143.7710
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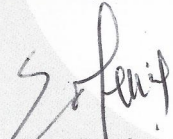
**Terms & Condition:**

- The rates above is not valid during peak season (Cap Go Meh & New Year Eve) and Special Hotel Event
- Group rates are quoted based on Ad Hoc rate as requested for minimum 10 paying rooms
- Cancellation a week before will be charged 50% of total room booked and 1 (one) day notice prior check in will be charged 100% of total room booked
- Check in time at 14:00 WIB; Check out time at 12:00 WIB
- Early check in or late check out subject to room availability
- Late check out until 15:00 WIB will be charge 50% from room rate
- Late check out until 18:00 WIB will be charge 100% (1 night)
- This contract rate is valid from January 2<sup>st</sup> – December 30<sup>st</sup> , 2015

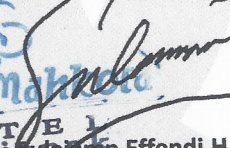
Kindly acknowledge your acceptance by returning a signed copy to us for our record. And please to send back this contract at fax 0561 – 734079.

Should you need further information and assistance please do not hesitate to contact Sales & Marketing Department at (0561) 736022 extension 8206.


Best Regards,


  
**Ely Yulianti**  
 SM Coordinator

★★★★ Acknowledge by,

  
**Grand.Mahkota**  
 HOTEL  
 Pontianak  
**Sultan Effendi.H**  
 General Manager

Approved by,

  
**(Name & Stamp)**  
 Company : B.P.K Prop.  
 Drs. Supadi





## ROOM RATES

Type of Room	Publish Rate
Standard	Rp. 655,000
Superior	Rp. 715,500
Deluxe	Rp. 776,000
Junior Suite	Rp. 1,502,000
Executive Suite	Rp. 1,744,000
Family Suite	Rp. 2,470,000
Presidential Suite	Rp. 4,285,000
Extra Bed	-

## MEETING PACKAGE

### Half Day Meeting (Min. 50 persons)

*Including :*  
 Meeting Room  
 Standard Sound System  
 Note Pad  
 Ballpoint  
 Candies  
 Flip Chart  
 White Board  
 Screen  
 Mineral Water  
 Lunch or Dinner  
 1x Coffee Break

### Full Day Meeting (Min. 50 persons)

*Including :*  
 Meeting Room  
 Standard Sound System  
 Note Pad  
 Ballpoint  
 Candies  
 Flip Chart  
 White Board  
 Screen  
 Mineral Water  
 Lunch or Dinner  
 2x Coffee Break

### Full Board Meeting Twin Sharing (Min. 50 persons)

*Including :*  
 Sharing room  
 Meeting Room  
 Standard Sound System  
 Note Pad  
 Ballpoint  
 Candies  
 Flip Chart  
 White Board  
 Screen  
 Mineral Water  
 Breakfast, Lunch, Dinner  
 2x Coffee Break

## FACILITIES

- ♦ Lobby Lounge
- ♦ Meeting facilities
- ♦ 24 hours Room Service
- ♦ Business Centre
- ♦ Sukadana Coffee Shop  
(Live Music Tuesday to Sunday)
- ♦ Laundry facilities
- ♦ M-Club Karaoke
- ♦ Large Parking area
- ♦ Non Smoking room available
- ♦ Drugstore & Souvenir
- ♦ Executive Coach 31 seat
- ♦ Save Deposit box in the room
- ♦ Wi-Fi facility